

Bloor Research- Pre-Dinner Insight Note

Our latest research suggests that AI is not a technological story – It is a **Functional and Financial one**
Every organisation is now sitting inside a new system of value transfer:

Macroeconomic → Investor → Enterprise → Function → Individual

Understanding how the layers connect has become the defining leadership challenge of our time.

The Top-Down Pressure: The New Economic Context

At the top of the system, we are witnessing a **silent economic war for \$115 Trillion of global GDP**.

Nations are competing for AI advantage. Digital workers' pay **no income tax, NI, or VAT**, which means national revenues are falling even as productivity rises.

That loss travels downward – From sovereign budgets to shareholder expectations and corporate funding models – Creating new volatility for every board and investor.

The Bottom-Up Reality: People and Functions

At the same time, AI is transforming the **functional core** of the enterprise. Every function – Finance, HR, IT, Operations – Is being reshaped by automation, augmentation, and digital twins.

The journey begins with people: From “Human in the loop” to “**AI in the loop with the human.**”

This evolution gives rise to what Bloor terms **Original AI (OAI)** – The creation of **human-anchored digital twins** that extend an individual's capability far beyond the traditional **2000 – hour working year**.

These digital twins capture knowledge, and decision logic – Forming the foundation of the next-generation workforce.

The Trust Chain

But the biggest question remains: **Can we trust AI if we do not trust the AI model that governs it?**

For decades, organisations have pursued cost-reduction without solving cost at root cause.

The measure of an operating model is solved at root cause.

Recurring symptoms – Rising cost, functional duplication, slow change – show that most models still fail that test. AI, when properly designed, finally allows leaders to address those root causes and to **re-financially engineer** both labour and technology from fixed cost to variable capital.

The Conversation Ahead

At the **C-Suite Leadership Dinner**, we'll explore this from both directions:

- **Top-Down**, the macroeconomic and investor lens – How AI alters taxation, investment, and competitiveness.
- **Bottom-Up**, the people and functional lens – How human and digital workers fuse, and how functions can operate in a **permanent state of reinvention**.

The discussion will take place under **Chatham House Rules**, allowing leaders to speak freely – as citizens, executives, and investors – About what this revolution truly means for their people, their organisations, and their economics.

A Question to Bring with You

- **Does AI change everything – or only what you let it?**

Your answer will shape both the conversation and your operating model.