

ForeScout Technologies

ForeScout Technologies is a network security vendor that incorporates access control, mobile security, endpoint compliance and threat prevention in an integrated appliance to provide capabilities that it describes as “pervasive” by allowing organisations to continuously monitor and resolve security threats and prevent advanced attacks. Its technologies provide visibility over network users, endpoints and applications connecting to the network or on the network, providing real time intelligence and policy-based mitigation of security issues.

ForeScout maintains its headquarters in California and has additional offices in New York, London, Tel Aviv and Hong Kong. Its customers are primarily large global enterprises, government agencies and military, with deployments spanning 54 countries.

What it does

ForeScout delivers pervasive network security by allowing organisations to continuously monitor and mitigate security exposures and cyber attacks. ForeScout CounterACT provides next-generation network access control (NAC), which provides visibility over all users, devices and applications connecting to the network through continuous monitoring and real time diagnostics, which gives actionable intelligence regarding all network connections and provides for policy-based mitigation of security exposures and advanced threats. It provides capabilities for threat protection, endpoint compliance and mobile security, enabling organisations to securely implement BYOD policies. The company’s ControlFabric technology allows a broad range of IT security products and management systems to share information and automate remediation actions.

Markets and channels



ForeScout Technologies targets large global enterprises, government agencies and military organisations, with deployments in some 54 countries worldwide. Its headquarters are in California and it has additional offices in New York, London, Tel Aviv and Hong Kong.

ForeScout is a privately held company. Its key investors are Accel Partners, Amadeus Capital Partners, Meritech Capital Partners and Pitango Venture Capital. It has a wide range of partners, including delivery partners, technology partners and managed service providers.

Users



ForeScout claims more than 1,500 large enterprise customers. Key verticals in which it operates include education, energy, financial services, government, healthcare, manufacturing, media and entertainment, and retail.

Technology



ForeScout CounterACT is a next-generation NAC solution that is delivered as a physical or virtual appliance that is deployed on-premise. It is also offered as a managed security service through ForeScout authorised MSSP partners. ForeScout’s ControlFabric architecture is an open technology that enables CounterACT and

Company Details

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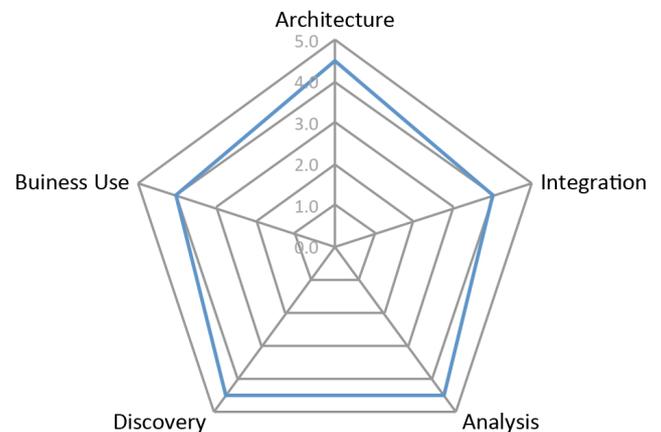


Figure 1: Requirements (scale 0 to 5)

other IT solutions to exchange information, gain greater operational context and automate actions. Open integration is provided with other security controls that include security information and event management (SIEM) systems, MDM technologies, vulnerability assessment and advanced threat detection technologies.

Services



ForeScout claims that its technology is easy to deploy, flexible, scalable and non-disruptive for users compared to other NAC technologies. It offers technical support and professional services by its own staff as well as service providers, as well as on-site or remote training.

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